



MTAR Member News

September 17, 2018

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Prayer Breakfast Balancing God, Family, and Business



September 19th - 7:30 - 9:00 am

Community Prayer Breakfast

We will join together this fall with time together over Breakfast, Music, Speaker, and Prayer for the season. Please mark your calendars now to come and join us.

Hosted by:

Middle Tennessee Association of Realtors
311 Butler Drive | Murfreesboro, Tennessee | 37127

RSVP - Please email PrayMiddleTN@gmail.com or text 615.642.4050

Sponsored by:



0R18201403F

FCM is an independent mortgage lender. There is no affiliation with MTAR.

FCM NMLS ID 829700

FAIR HOUSING FOR ALL BEFORE THE FAIR HOUSING ACT

THE HISTORY OF FAIR HOUSING RIGHTS

NAR firmly believes in equal opportunity in housing. No person of this country should have the right to rent or purchase a home of choice denied because of race, color, religion, sex, handicap, familial status, national origin, marital status or gender identity. Furthermore, these rights should not be limited because of housing or business office, racial or religious preferences in any definition.

1789
Private Property Rights
5th Amendment to the Constitution protects property rights. Slavery, court cases and legislation denied these rights to African Americans, Latinx, Asian Americans and other minorities.

1866
The Civil Rights Act of 1866
Provides that all citizens have the same rights to real property as white citizens. Court cases, immigration laws and racially defined zoning deny these rights.

1917
Racial Zoning Outlawed
The Supreme Court voids zoning based on race. Property owners, real estate interests and local governments employ deed restrictions based on race and religion. Laws and practices continue to deny property rights based on race.

1948
Restrictive Covenants Not Enforceable
The Supreme Court ends federal court enforcement of racially restrictive covenants. A growing fair housing movement passes first fair housing laws in New York City and Colorado in the 1950s.

1968 FAIR HOUSING ACT

Wednesday, Sept. 19
1:00-2:30 pm

Damsel IN DEFENSE

Our mission is to equip, empower and educate women to protect themselves and their families. Our independent Damsel Pros are not only arming others and experiencing financial freedom, but also offering empowerment and healing to those affected by assault [#becauseofdamsel](https://www.facebook.com/becauseofdamsel).

One by one, we are changing statistics and giving back to the many amazing partner organizations below that are making a difference in the lives of those who have been assaulted. As we continue to grow, our hearts and eyes are wide open for where God will take us next. Whether you are a customer, a hostess or an independent Damsel Pro, we thank you for being a part of this journey!

The Damsel House Project began in 2015 with a vision to adopt a safe house in every country possible as the company grows. Damsel in Defense has adopted homes in both Cambodia and India, where girls rescued from sex trafficking are housed and given a plan full of hope free from selling their bodies.



In recognition of NAR Safety Month, MTAR is hosting a demonstration for men and women of the many tools and protection tips for FREE! Not just for women and their daughters, this presentation has loads of safety tips for home and online security, family safety tips and discussion topics, wearables, and contact defense tools. Join us for this informative and valuable opportunity! RSVP to Arabelle@mtar.org today!



MTAR Calendar of Events

Wed., Sept. 19
7:30-9:00—Fall Prayer Breakfast, MTAR, FREE fellowship, music, prayer & message
1:00-2:30—"Damsel in Defense" demo—free safety tools demo and tips, MTAR

Thursday, Sept. 20
11:30- 6:00—13th Annual REALTORS Golf Scramble, Willowbrook Golf Club, Manchester

Monday, Sept. 24
9:00-12:00—NAR REALTOR Safety Class, 3 CE, \$25, MTAR, Chris Garrett, Instr.

Wed-Fri, Sept. 26-28
8:00-4:00—New Member Orientation, MTAR, 11 CE included

Wed., October 3
12:30-2:30—RealTracs training, register online at realtracs.net, 2 CE

Thursday, October 4
10:00-2:30—Two RealTracs training classes, register online at realtracs.net, 2 CE

Oct-1-5—Fall Break for local schools, regularly scheduled meetings will be rescheduled.

Wed., October 10
9:00-10:30—MTAR Board of Directors mtg.
11:30-1:00—Annual Membership meeting &

Election of 2019 Officers and Directors, RSVP to Ara-belle@mtar.org. Drawing for THREE FREE 2019 membership dues! Must be present to win!

Thursday, Oct. 11
2:00-3:30—Community Relations committee meeting, MTAR

Friday, Oct. 12
10:00-12:00—Meals on Wheels in the Boro

Have you received YOUR 2018 Golden Rule(r) yet? **33** of your friends have! Send one; get one ~ share the GOOD news about professionalism & great service! Go to the MTAR website, click on the box on the front page, and send it in. We will get them out to the brokers or Affiliate leader for presentation.



WWW.MURFREESBOROMORTGAGE.COM

615-869-0396

Training & Educational Choices for MTAR Members!

SEPTEMBER & OCTOBER CE CLASSES

Sept. 19—”Damsel in Defense” safety demonstration for women. Tools and tips for self defense. NO CE, FREE

Sept. 24—NAR Safety Course, 9:00-12 noon, MTAR, 3 CE, \$25. Chris Garrett, Instructor

Sept. 26-28—New Member Orientation, 8:00-4:00 each day. 11 CE included

October 3 & 4—RealTracs Training at MTAR, register online at www.RealTracs.net

October 15—NAR Ethics Class, 9:00-12 noon, \$25, D.W. Wilson Community Ctr., Tullahoma, 3 CE—this is a required class for current cycle!

Save 20%
on your real estate education today!
Just enter promo code **Sept20** at checkout.

The CE Shop

Enroll today:
<http://mtar.theceshop.com/>
Promotion expires September 30, 2018

Wednesday, Sept. 19
1:00-2:30 pm

Damsel IN DEFENSE®

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A VIOLENT CRIME OCCURS EVERY 26 SECONDS
1 IN 3 WOMEN EXPERIENCE DOMESTIC VIOLENCE
A CHILD IS ABUSED EVERY 40 SECONDS

Change the statistics with **Damsel**!

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SEMI-PRIVATE SECURITY ON THE GO WEAR YOUR WARNING CONTACT A D.D. COLLECTOR FAMILY EDUCATION DIGITAL DEFENSE

6 WAYS TO STAY SAFE AS A REAL ESTATE AGENT

1. Keep Communication Open

Create events on your digital calendar and share them with your colleagues. Make sure you include the time, location, and attendees (and their contact information) for each event.



2. Take Charge of Your Schedule

If it makes you uneasy to be out with clients after dark, make sure you're upfront about that and list your hours clearly in your marketing materials.

3. Settle Open House Apprehension

BEFORE
Communicate with your coworkers in regards to the open house's dates and hours.

DURING
Keep a close eye on those entering and leaving the premises.

AFTER
Don't assume that the house is empty. Check every room before you close up for the night.



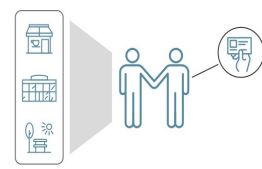
4. Practice Careful Car Precautions

Regularly take your car in for maintenance and as a general rule of thumb, you should also keep your gas at least half full.



5. Be Prepared

Preparing for the unknown can help you feel more at ease. If need be, purchase pepper spray, whistle, or taser and keep it on your person in case of emergencies.



6. Make Your Meetings Matter

Set up your initial meeting with a client in a public place or at the office so you can vet them properly, and don't forget to ask for a form of identification to verify their identity.



REALTOR Safety Training

Monday, September 24 9:00-Noon

MTAR Bldg.
3 CE hours \$25
Chris Garrett, Instr.

SEPTEMBER is REALTOR® Safety Month
Stay safe on the job. Develop a safety protocol you use with every client, every time.
Visit www.NAR.realtor/Safety





Player Registration

13th Annual MTAR

Presented by
AmeriCare Services
First Community Mortgage
Tennessee Nations Title

Charity

Golf Scramble

Thursday, September 20, 2018

WillowBrook Golf Club,

Manchester

Lunch 11:30am

Silent Auction all afternoon

1:00pm Shotgun Start

\$300 team - \$75 individuals

Benefitting
Blue Monarch

Coffee Co. Child
Advocacy Center
and the

MTAR Scholarship Fund



Registration includes lunch, cart, game, liquid refreshments
on the course, team photos and surprises for everyone!

Photo by Chuck Negas

Team Name _____	Total: \$ _____	Check #: _____
Players:	Visa/MC # _____	
Name: _____	Exp. date _____	V-Code _____
Name: _____	Billing address: Street # _____	Zip Code _____
Name: _____	Signature: _____	
Name: _____		
Contact Person: _____	Payment for the 13th Annual MTAR Charity Golf Scramble must accompany registration, or payment for entire team received at check-in table prior to playing.	
Email: _____	Phone: _____	

Email registration to Candy@mtar.org or fax toll free to 877/893-2250.

For more information, call toll-free 877/893-2242.

Mail to MTAR · 311 Butler Drive · Murfreesboro, TN 37127

2019 Officers & Directors Slate

Vote online now or in person October 10th

MIDDLE TENNESSEE ASSOCIATION OF REALTORS® NOMINATION OF 2019 OFFICERS AND DIRECTORS

MEMBERSHIP NOTIFICATION **SEPTEMBER 10, 2018**

The Nominations Committee has presented a slate of Officers and Directors to the MTAR Board of Directors for approval for 2019. The proposed slate listed here has been approved by the Board and is presented to our members for election. Officer and Director nominees, upon election, shall serve on the Board of Directors beginning January 1, 2019.

2019 PRESIDENT-ELECT – ROBERT MORRIS

PARKS, Smyrna

2019 TREASURER – CHUCK SHAW

EXIT Realty Bob Lamb & Associates

2019 SECRETARY – JAY CASH

James R. Cash Auctions & Real Estate

DIRECTORS FOR 2019-2021

Bill Jakes – Bill Jakes Realty

Shelia Lunsford – Benchmark Realty

Mindy Patton, Reliant Realty ERA Powered

Christopher Wilson, EXIT Realty Bob Lamb & Associates

Returning Directors:

Debbie Garvin - PARKS, Murfreesboro

Missy Peterson – Reliant Realty ERA Powered, Murfreesboro

Felita Smotherman – Intero Real Estate Services, Murfreesboro

Janet Nettles – Middle Tennessee Properties, Manchester

2019 President – GREG MYERS, Ann Hoke & Associates Keller Williams

Past President – Lynn Tede, PARKS, Smyrna

In accordance with the MTAR Bylaws, additional candidates qualified for the offices to be filled may be submitted for vote by petition of 20% of the MTAR REALTOR® Members eligible to vote (requiring 375 signatures) prior to the election. The petition must be filed with the Secretary at least two weeks prior to the vote, deadline of September 26th, 2018. The Annual Membership Meeting is set for October 11, 11:30-1:00. For more information, call MTAR at 893-2242.

Electronic voting by eligible REALTOR® members will be available online at www.mtar.org beginning Thursday, October 4th, 2018. Each REALTOR® member shall be entitled to cast one (1) vote. Proxies are prohibited. If there are no additional qualified petition candidates presented for election, the slate of Officers and Directors can be approved by acclamation at the Annual Meeting on October 10, 2018.

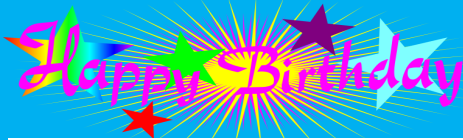
Annual Membership Meeting—Wednesday, Oct. 10

Luncheon and Program—11:30-1:00 at MTAR. Drawings for
FREE 2019 Dues—RSVP to Arabelle@mtar.org by 10/8, 4 PM!!

MUST BE PRESENT TO WIN!

**Middle Tennessee
Association of**

311 Butler Drive
Murfreesboro, TN 37127
Phone: 615-893-2242
Toll Free: 877-893-2242



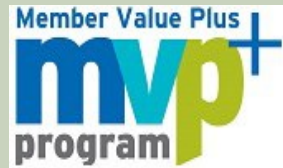
- 16-Sep Christina Elam
- 16-Sep David Gilliam
- 17-Sep Libby McKnight Raymond
- 17-Sep Linda French
- 17-Sep Rob Thomas
- 18-Sep Ed Andrews
- 18-Sep Hannah Monilaw
- 18-Sep Chad Hewitt
- 18-Sep Priscilla Souza
- 19-Sep Dave Bartley
- 19-Sep Charles Brandon
- 19-Sep Chris L. Canary
- 19-Sep Tracy Michello
- 20-Sep Felita Smotherman
- 20-Sep Chad Smotherman
- 20-Sep Angela M. Kidd
- 20-Sep Steven Taylor
- 20-Sep Fernard Hennings
- 20-Sep Teresa Smith
- 20-Sep Tammy Jean Paxson
- 20-Sep Beth Fricke
- 20-Sep Kaysone Pboui Phongsouvanh
- 20-Sep Angela Perrien
- 20-Sep Larry Gilliland
- 20-Sep Bounsouk Billy Sivongsa
- 20-Sep Dim Ngaih Khawl
- 21-Sep Talina Vezina
- 21-Sep Jeff Haynes
- 21-Sep Linn Guss
- 21-Sep Detrick Nelson
- 21-Sep Zain Sheikh
- 22-Sep Debra Dunnigan
- 22-Sep Billie Jo Josovitz
- 22-Sep Timothy Gollither
- 22-Sep Dawn Parrish
- 22-Sep Rich Sanders
- 22-Sep Shannon Gee
- 22-Sep Lory Breckler

MTAR MEMBER BULLETIN BOARD

YOUR OFFER DATES: September 16-30, 2018

YOUR ACTION: Join the REach Insight Panel & Complete One Demo of a REach 2018 Company

YOUR REWARD: Your choice of FREE software & Discounts valued at nearly \$1300



- The rewards include the following free software services and discounts. • **Acitvepipe2** Free Months of Service - \$200 value. • **BoxBrownie**: \$20 BoxBrownie Credit - \$20 value. • **CurbCall**:1 Complimentary Year of CurbCall Protect - \$120 value. • **Glide** :Early access and a \$200 Credit - \$200 value. • **hurdlr**:50% discount - \$100 value. • **Quigler** :50% off an already discounted Early Adopter Founding Agent annual membership. Save \$250 off regular price. • **RealKey** : 2 months of RealKey access - \$198 value. • **zavvie** : Free HyperLocal agent review and certification — \$250 value.
- You have until November 30, 2018 to claim your reward from any of the REach companies
Total Value: Nearly \$1300

JOIN US FOR THE

GRAND RE-OPENING
AT THE VILLAS AT INDIAN CREEK

TUESDAY, SEPTEMBER 18TH
11:00 AM - 1:00 PM

\$ 1,000 CASH GIVEAWAY | BEN'S FAMOUS ROLL-UPS

Realtors, come celebrate the grand re-opening of the Villas at Indian Creek with us! Take a look at our newly finished townhomes and enjoy lunch served right off the Ole South Smoker - featuring **Ben's famous "Roll-ups"!** We will also be giving away **\$1,000 cash!** Each agent in attendance will also receive a Bonus Commission Certificate for the sale of their next Ole South home.*



**Please RSVP by Friday, September 14, 2018 to olesouth.events@gmail.com.
For more information, please call 615-219-5644**



Directions:
From I-24, Exit Medical Center Parkway/Manson Pike. West after exit to Fortress. Follow Fortress Blvd ½ mile, turn LEFT on Maya Drive. Follow to new construction site.



*\$1000 Bonus Commission or Gift Card on any accepted sale contracted before 12/31/2018 for Mankin Pointe - \$500 Bonus Commission or Gift Card on any accepted sale contracted before 12/31/2018 for Villas at Indian Creek - Bonus Commissions disbursed at closing of sale.